



**ADDENDUM NO. 1**

**April 26, 2018**

**RE: RFP No. 066.18.B5, Audio Visual Supplies & Equipment**

**FROM: Purchasing Office  
Howard County Public Schools  
10910 Clarksville Pike  
Ellicott City, MD 21042  
(410) 313-5644  
(410) 313-6789 fax**

**TO: PROSPECTIVE BIDDERS**

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This addendum modifies the Original Bidding Documents as noted below. Acknowledge receipt of this Addendum in your Proposal. Failure to do so may subject the Bidder to disqualification.

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**1. REPLACE**

Attachment A, BID SIGNATURE SHEET with Attachment A, BID SIGNATURE SHEET (Addendum #1)

The revised BID SIGNATURE SHEET:

1. Changes/adds items identified in ***bold, italics.***
2. Includes a survey regarding supplier punchout. Survey answers **will not** be a determining factor in bid awards.

**END OF ADDENDUM**

Attachment A

**BID SIGNATURE SHEET (Addendum #1)**

<b>Manufacturer</b>	<b>Category</b>	<b>% Discount Off-of-List</b>
Acebil	Camera Support Fluid Heads, Tripods, and Accessories	
Adaptec	Memory Cards, Flash Drives, Readers, SSDS Storage	
AKG	Studio Microphones, Broadcast, and Live Sound Equipment	
Altec Lansing	Loudspeakers and associated audio electronics	
AMX	Control Systems for A/V, Projection, Screens, and Lighting	
Ancho Audio	Portable Sound Systems for Small-Large Audience Size	
Apple	Adaptors & Cables	
Atlas Sound	Speakers, Microphone, Equipment Stands, and Enclosure Systems	
Audio-Technica	Microphone Systems, Headphones, and Accessories	
Aver Carts	Laptop and Tablet Storage/Charging Mobile Carts	
Aver Document Cameras	Document Cameras	
AverMedia	TV Tuners, Receivers, Audio Systems	
Belkin	Computer Accessories, Cables & Adaptors, Chargers	
<b><i>BirdBrain Technologies</i></b>	<b><i>Robotic Kits for Education</i></b>	
Blackmagic	TV Production Products	
Blonder Tongue	TV Production Products	
Bose <b><i>Consumer</i></b>	Loudspeakers and Sound systems	
Bose <b><i>Commercial</i></b>	Loudspeakers and Sound systems	
Bretford	Laptop and Tablet Storage/Charging Mobile Carts	
C2G	HDMI, VGA, USB, Ethernet, Audio, Video, and Coax Cables	
Cables Unlimited	Coax, Networking Cables & Wire Harnesses	
Caliphone	Portable Audio Systems, Headphones, Listening Centers	
Canon <b><i>Consumer</i></b>	Digital Still and Video Cameras	
Canon Cameras - <b><i>Digital (Non C-Series)</i></b>	Digital Still and Video Cameras	
<b><i>Canon Video - Vixia Series</i></b>	Digital Video Cameras	
Chief	Mounting Solutions for TV, Projectors, Plasma & LCD Displays	
Creative Labs	Speakers, Headphones	
Crown	Amplifiers, Microphones and AV System Solutions	
Cyber Accoustics	Speakers, Headsets, Headphones, And Microphones	
D&K	Laminators & Supplies	
Da-Lite	Audio Visual & Video Projection Screens	
Darim	TV Production Lighting and Accessories	
DBX	Digital Processors, Noise Reduction, and EQ Equipment	
Dell	Adaptors & Cables	
Draper	Audio Visual & Video Projection Screens	
Eartec	Wired and Wireless Audio, Microphones, Mixers, Audio Processors	

<b>Manufacturer</b>	<b>Category</b>	<b>% Discount Off-of-List</b>
Elation	TV Production Lighting Controls and Accessories	
Elmo	Digital/Analog Visual Presenters, Video, Conferencing Cameras	
Epson, <i>for work</i>	Projectors and Accessories	
Epson, <i>for work</i>	<b>Scanners</b>	
GBC	Laminators and Supplies	
Gefen	Audio/Video Connectivity Products	
GoPro	Cameras and Accessories	
Haivision	Webcasting, Internet Streaming, Recording, IPTV Equipment and Supplies	
HamiltonBuhl	Headphones, Charging Stations	
<b>HoverCam</b>	<b>Document Cameras</b>	
Ikan	TV Production Equipment, Lighting and Accessories	
Imation	Flash Drives and Blank Media	
IOGear	A/V Switchers, Splitters, Extenders, Converters, Cables & Adapters	
JBL <b>Consumer-Harmon</b>	Audio Products, Speakers and Accessories	
JBL <b>Commercial/Install Series</b>	Audio Products, Speakers and Accessories	
JVC <b>Consumer</b>	Broadcast and Presentation Audio/Video Equipment	
<b>JVC Professional</b>	Broadcast and Presentation Audio/Video Equipment	
Kanex	Computer Accessories, Cables & Adaptors, Chargers	
Kensington	Computer Accessories, Cables & Adaptors, Chargers	
Lexar	Memory Cards, Flash Drives, Readers, SSDS Storage	
LG Electronics	Televisions, Cameras, and Audio & Video Products	
Logitech	Computer Accessories, Cables & Adaptors, Chargers	
Luxor	Mobile Audio Visual & Plastic Carts, Presentation Stations, Tablet Charging Carts	
Macally	Apple Computer Peripheral Devices	
Mackie	Mixing Consoles, Loudspeakers, Studio Monitors, and DAW Control Surfaces	
Miller	Camera Support Fluid Heads, Tripods, and Accessories	
Mitsubishi	TVs and Displays, Blu-Ray Players, DVD and DVD-R	
Monster Cable	A/V Accessories, HDMI, VGA, USB, Ethernet, Audio, Video, and Coax Cables	
<b>NEC Commercial/Edu Series</b>	TVs and Displays and Accessories	
Newtek	TV Production Equipment	
Nikon Inc	Digital Still and Video Cameras	
Oklahoma Sound	Presentation and AV Furniture, Portable PA Systems	
Ozobot & Evolve	Robotic Kits for Education	
Padcaster	Audio Visual Real-Time and Data Capture Share Devices	
Panasonic	Televisions, Cameras, and Audio & Video Products	
Panasonic Professional	Televisions, Cameras, and Audio & Video Products	
Pearstone	A/V Accessories, HDMI, VGA, USB, Ethernet, Audio, Video, and Coax Cables	

<b>Manufacturer</b>	<b>Category</b>	<b>% Discount Off-of-List</b>
Peerless	TV and Projection Mounts, Digital Signage, Wireless Audio Systems, & Kiosks	
Pentax	Digital Still and Video Cameras	
Philips	Speakers - Wired, Wireless and Bluetooth	
Plantronics	Headphones and Accessories	
Plextor	Headphones, and Accessories	
Polk Audio	Audio Products, Speakers and Accessories	
Polycom	Video and Audio Conferencing Solutions	
Prompter People	Teleprompters and Accessories	
QSC	Power Amplifiers, Loudspeakers, Signal Processing, Digital Mixers	
Roland Pro Audio	Digital Announcement Recorders, Digital Audio Mixing and Distribution	
Roland Pro A/V	Audio Visual Systems	
Sachtler	Camera Support Fluid Heads, Tripods, and Accessories	
Samsung	Televisions, Cameras, and Audio & Video Products	
Sandisk	Memory Cards, Flash Drives, Readers, SSDS Storage	
Sharp	Televisions, Cameras, and Audio & Video Products	
Shure	Wired and Wireless Audio, Microphones, Mixers, Audio Processors	
Sony Cameras - <b>Consumer</b>	Digital still and video Cameras and Accessories	
Sony Cameras - <b>Professional / A7 Series</b>	Digital still and video Cameras and Accessories	
Sony TV <b>Consumer</b>	TVs and Displays and Accessories	
Sony TVs <b>Professional/Business</b>	TVs and Displays and Accessories	
Soundcraft	Professional Audio Mixing Consoles for Live Sound/Theater/Broadcast Events	
<b>Sphero</b>	<b>Robotic Kits for Education</b>	
Squirrels	Mirroring and Streaming Presentation Devices	
StarTech	HDMI, VGA, USB, Ethernet, Audio, Video, and Coax Cables	
Swivl	Audio Visual Real-Time and Data Capture Share Devices	
Targus	Laptop Cases, Tablet Cases and Computer Accessories	
TEC NEC	Audio/Video Lights, Cables, Connectors, Batteries, Switchers, and More...	
Tech Tubs	Laptop and Tablet Storage/Charging Mobile Carts	
Toner Cable	TV Signal Distribution Equipment and Supplies	
<b>Terrapin Software</b>	<b>Robotic Kits for Education</b>	
Toshiba	Televisions, Cameras, and Audio & Video Products	
Transcend	Memory Cards, USB Flash Drives, Multimedia Products, Card Readers & Accessories	
Tripp Lite	Computer Accessories, Cables & Adaptors, Chargers, Surge Protection	
ViewSonic <b>Consumer</b>	TVs and Displays and Accessories	
Viewsonic <b>Commercial</b>	TVs and Displays and Accessories	

Manufacturer	Category	% Discount Off-of-List
Vizio	TVs and Displays and Accessories	
<b><i>Wonder Workshop</i></b>	<b><i>Robotic Kits for Education</i></b>	
YAMAHA	Audio Products, Speakers and Accessories	
YAMAHA <b><i>Pro Audio</i></b>	Audio Products, Speakers and Accessories	

**Survey - Supplier Punchout.**

HCPSS utilizes Workday ERP application for its financial management system.

Bidders shall indicate if their company has the ability, or anticipates having the ability, to connect their website to the Workday application so that HCPSS Workday users may create requisitions through a punchout session to procure items from a catalog representing discounts offered.

We presently can integrate with Workday's Supplier Punchout service \_\_\_\_\_ (yes/no)

We plan to integrate with Workday's Supplier Punchout service \_\_\_\_\_ (yes/no)

We have no intention to integrate with Workday's Supplier Punchout service \_\_\_\_\_ (yes/no)

Survey answers **will not** be a determining factor in bid awards.

A. Bidder's Certification

I/we hereby propose to furnish and deliver supplies and or services, in accordance with specifications and stipulations contained herein, and at the prices quoted. I/we certify that this Bid is made without any previous understanding, agreement, or connection with any person, firm, or corporation making a Bid for the same supplies, materials, or Lumber and is in all respects fair and without collusion or fraud.

I/we certify that this Bid is made without having contacted any employee within The Howard County Public School System unless such contacts were previously authorized by the Purchasing Officer.

I/we certify that this Bid is genuine and not collusive or sham; that said Bidder has not colluded, conspired, connived and agreed, directly or indirectly, with any Bidder or person to put in a sham Bid or to refrain from Bidding and is not in any manner, directly or indirectly, sought by agreement of collusion or communication or conference, with any person to fix the Bid prices of the affidavit or any other Bidder, or to fix any overhead, profit or cost element of said Bid price, or that of any Bidder, or to secure any advantage against the Board of Education of Howard County or any other person interested in the proposed contract; and that all statements in said Bid or Bid are true.

I affirm that this firm will not knowingly employ an individual to work at a school if the individual is a Registered Sexual Offender, pursuant to section 11-722 (C) of the Criminal Procedure Article of the Annotate Code of Maryland. A firm or person who violates this section is guilty of a misdemeanor and on conviction is subject to imprisonment not exceeding 5 years or a fine not exceeding \$5,000 or both.

I hereby certify that I am authorized to sign for the Bidder.

Submitted by:

_____	
(company name)	
_____	
(street address)	
_____	
(city, state and zip)	
_____	
(company telephone number)	
_____	
(name of person authorized to sign Bid)	
_____	
(title of authorized representative)	
_____	
(signature of authorized representative)	(Date)
_____	
(e-mail of authorized representative)	(telephone number of

**ATTACHMENT B**

**ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA FORM**

**NAME OF BIDDER:** \_\_\_\_\_

**Howard County Public School System Bid No.:** 066.18.B5

**Howard County Public School System Bid Name:** Audio Visual Supplies & Equipment

**ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA**

The undersigned, hereby acknowledges the receipt of the following addenda:

Addendum No. 1 dated April 26, 2018

Addendum No. \_\_\_\_\_ dated \_\_\_\_\_

Addendum No. \_\_\_\_\_ dated \_\_\_\_\_

Addendum No. \_\_\_\_\_ dated \_\_\_\_\_

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title